

# **Capital and Risk Management Report 2017**

Appendix E Nordea Finans Norge AS

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## Table E1 Mapping of own funds to the balance sheet

	Row in transitional own funds
Nordea Finans Norge	template (Table A2)
10	
-10	8
	10
	15
	10

## Liabilities

Deferred tax liabilities	61	
- of which: Deductible deferred tax liabilities associated with deferred		10
tax assets that rely on future profitability and do not arise from		
temporary differences		
Subordinated liabilities	39	
- of which: AT1 Capital instruments and the related share premium		30
accounts		
- of which: Amount of qualifying items referred to in Article 484 (4)		33
and the related share premium accounts subject to phase out from		
AT1		
- of which: Direct and indirect holdings by an institution of own AT1		37
Instruments		
- of which: T2 Capital instruments and the related share premium	39	46
accounts		
- of which: Amount of qualifying items referred to in Article 484 (5)		47
and the related share premium accounts subject to phase out from T2		
- of which: Direct and indirect holdings by an institution of own T2		52
instruments and subordinated loans (negative amount)		

#### Equity

Equity		
Share capital	8	1
Share premium reserves	121	
- of which: Capital instruments and the related share premium	121	1
accounts		
- of which: Retained earnings		2
Other reserves	-1	
- of which: Retained earnings	0	2
- of which: Accumulated other comprehensive income	-1	3
- of which: Fair value reserves related to gains or losses on cash flow		11
hedges		
Retained earnings net of proposed dividend	313	
- of which: Profit/loss for the year	21	5a
- of which: Retained earnings	306	2
- of which: Direct holdings by an institution of own CET1 instruments		16
(negative amount)		

## Table E2 Transitional own funds disclosure template

EURm	(A) Amount at disclosure date	(B) regulation (EU) no 575/2013 article reference	(C) Amounts subject to pre-regulation treatment or prescribed residual amount of regulation, (EU) no 575/2013
Common Equity Tier 1 capital: instruments and reserves			
1 Capital instruments and the related share premium	129	26 (1), 27, 28, 29, EBA list 26	
accounts		(3)	
of which: Instrument type 1	8	EBA list 26 (3)	
of which: Instrument type 2		EBA list 26 (3)	
of which: Instrument type 3		EBA list 26 (3)	
2 Retained earnings	306	26 (1) (c)	
3 Accumulated other comprehensive income (and other reserves, to include unrealised gains and losses under the applicable accounting standards)	-1	26 (1)	
3a Funds for general banking risk		26 (1) (f)	
4 Amount of qualifying items referred to in Article 484 (3) and the related share premium accounts subject to phase out from CET1		486 (2)	
Public sector capital injections grandfathered until 1 January 2018		483 (2)	
5 Minority Interests (amount allowed in consolidated CET1)		84, 479, 480	
5a Independently reviewed interim profits net of any foreseeable charge or dividend	21	26 (2)	
6 Common Equity Tier 1 (CET1) capital before regulatory adjustments	454		
Common Equity Tier 1 (CET1) capital: regulatory adjustments			
7 Additional value adjustments (negative amount)		34, 105	
8 Intangible assets (net of related tax liability) (negative amount)	-10	36 (1) (b), 37, 472 (4)	
9 Empty Set in the EU	NA		
10 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability where the conditions in Article 38 (3) are met) (negative amount)		36 (1) (c), 38, 472 (5)	
11 Fair value reserves related to gains or losses on cash flow hedges		33 (a)	
12 Negative amounts resulting from the calculation of expected loss amounts	0	36 (1) (d), 40, 159, 472 (6)	
13 Any increase in equity that results from securitised assets (negative amount)		32 (1)	
14 Gains or losses on liabilities valued at fair value resulting from changes in own credit standing		33 (b)	
15 Defined-benefit pension fund assets (negative amount)		36 (1) (e) , 41, 472 (7)	
16 Direct and indirect holdings by an institution of own CET1 instruments (negative amount)		36 (1) (f), 42, 472 (8)	

17 Holdings of the CET1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	36 (1) (g), 44, 472 (9)
18 Direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above the 10% threshold and net of eligible short positions) (negative amount)	36 (1) (h), 43, 45, 46, 49 (2) (3), 79, 472 (10)
19 Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	36 (1) (i), 43, 45, 47, 48 (1) (b), 49 (1) to (3), 79, 470, 472 (11)
20 Empty Set in the EU	NA
20a Exposure amount of the following items which qualify for a RW of 1250%, where the institution opts for the deduction alternative	36 (1) (k)
20b of which: qualifying holdings outside the financial sector (negative amount)	36 (1) (k) (i), 89 to 91
20c of which: securitisation positions (negative amount)	36 (1) (k) (ii) 243 (1) (b) 244 (1) (b) 258
20d of which: free deliveries (negative amount)	36 (1) (k) (iii), 379 (3)
21 Deferred tax assets arising from temporary differences	36 (1) (c), 38, 48 (1) (a), 470,
(amount above 10% threshold, net of related tax liability where the conditions in 38 (3) are met) (negative amount)	472 (5)
22 Amount exceeding the 15% threshold (negative amount)	48 (1)
23 of which: direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities	36 (1) (i), 48 (1) (b), 470, 472 (11)
24 Empty Set in the EU	NA
25 of which: deferred tax assets arising from temporary differences	36 (1) (c), 38, 48 (1) (a), 470, 472 (5)
25a Losses for the current financial year (negative amount)	36 (1) (a), 472 (3)
25b Foreseeable tax charges relating to CET1 items (negative amount)	36 (1) (l)
26 Regulatory adjustments applied to Common Equity Tier 1 in respect of amounts subject to pre-CRR treatment	
26a Regulatory adjustments relating to unrealised gains and losses pursuant to Articles 467 and 468	
Of which:filter for unrealised loss on AFS debt instruments	467
Of which:filter for unrealised loss 2	467

Of which:filter for unrealised gain on AFS debt instruments	468	
Of which:filter for unrealised gain 2	468	
26b Amount to be deducted from or added to Common Equity Tier 1 capital with regard to additional filters and deductions required pre CRR	481	
Of which: 27 Qualifying AT1 deductions that exceed the AT1 capital of the institution (negative amount)	481 36 (1) (j)	
28 Total regulatory adjustments to Common equity Tier 1 (CET1)	-10	
29 Common Equity Tier 1 (CET1) capital	444	
Additional Tier 1 (AT1) capital: instruments		
30 Capital instruments and the related share premium accounts	51, 52	
31 of which: classified as equity under applicable accounting standards		
32 of which: classified as liabilities under applicable accounting standards		
33 Amount of qualifying items referred to in Article 484 (4) and the related share premium accounts subject to phase out from AT1	486 (3)	
Public sector capital injections grandfathered until 1 January 2018	483 (3)	
34 Qualifying Tier 1 capital included in consolidated AT1 capital (including minority interests not included in row 5) issued by subsidiaries and held by third parties	85, 86, 480	
35 of which: instruments issued by subsidiaries subject to phase out	486 (3)	
36 Additional Tier 1 (AT1) capital before regulatory adjustments		
Additional Tier 1 (AT1) capital: regulatory adjustments		
37 Direct and indirect holdings by an institution of own AT1 Instruments (negative amount)	52 (1) (b), 56 (a), 57, 475 (2)	
38 Holdings of the AT1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	56 (b), 58, 475 (3)	
39 Direct and indirect holdings of the AT1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above the 10% threshold and net of eligible short positions) (negative amount)	56 (c), 59, 60, 79, 475 (4)	
40 Direct and indirect holdings by the institution of the AT1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above the 10% threshold net of eligible short positions) (negative amount)	56 (d), 59, 79, 475 (4)	

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41 Regulatory adjustments applied to additio respect of amounts subject to pre-CRR trea transitional treatments subject to phase ou in Regulation (EU) No 575/2013 (i.e. CRR r amounts)	itment and t as prescribed	
41a Residual amounts deducted from Addition with regard to deduction from Common E	quity Tier 1 (6), 472 (8) (a), 472 (9), 4	172
capital during the transitional period purs 472 of Regulation (EU) No 575/2013	uant to article (10) (a), 472 (11)	(a)
Of which shortfall 41b Residual amounts deducted from Addition with regard to deduction from Tier 2 capit transitional period pursuant to article 475 of (EU) No 575/2013 Of which items to be detailed line by line, of cross holdings in Tier 2 instruments, direct non-significant investments in the capital of sector entities, etc	al during the of Regulation e.g. Reciprocal t holdings of	(a)
41c Amount to be deducted from or added to A capital with regard to additional filters and required pre- CRR		81
Of which:possible filter for unrealised lo	osses 4	<b>l</b> 67
Of which:possible filter for unrealised g	jains 4	168
Of which:	4	181
42 Qualifying T2 deductions that exceed the T institution (negative amount)	Γ2 capital of the 56	(e)
43 Total regulatory adjustments to Addition capital	al Tier 1 (AT1)	

44 Additional Tier 1 (AT1) capital

45 Tier 1 capital (T1 = CET1 + AT1)

444

Tier 2 (T2) capital: instruments and provisions			
46 Capital instruments and the related share premium	39	62, 63	
accounts		- ,	
47 Amount of qualifying items referred to in Article 484 (5)		486 (4)	
and the related share premium accounts subject to phase			
out from T2			
Public sector capital injections grandfathered until 1		483 (4)	
January 2018			
48 Qualifying own funds instruments included in		87, 88, 480	
consolidated T2 capital (including minority interests and			
AT1 instruments not included in rows 5 or 34) issued by			
subsidiaries and held by third parties			
49 of which: instruments issued by subsidiaries subject to		486 (4)	
phase out			
50 Credit risk adjustments		62 (c) & (d)	
51 Tier 2 (T2) capital before regulatory adjustments	39		
Tier 2 (T2) capital: regulatory adjustments			
52 Direct and indirect holdings by an institution of own T2	63 (D) (1)	), 66 (a), 67, 477 (2)	
instruments and subordinated loans (negative amount)			
53 Holdings of the T2 instruments and subordinated loans of		66 (b), 68, 477 (3)	
financial sector entities where those entities have			
reciprocal cross holdings with the institution designed to			
inflate artificially the own funds of the institution			
(negative amount)			
54 Direct and indirect holdings of the T2 instruments and	66 (c)	, 69, 70, 79, 477 (4)	
subordinated loans of financial sector entities where the		, , , , , , , , , , , , , , , , , , , ,	
institution does not have a significant investment in those			
entities (amount above 10% threshold and net of eligible			
short positions) (negative amount)			
54a Of which new holdings not subject to transitional			
arrangements			
54b Of which holdings existing before 1 January 2013 and			
subject to transitional arrangements			
55 Direct and indirect holdings by the institution of the T2	66	(d), 69, 79, 477 (4)	
instruments and subordinated loans of financial sector			
entities where the institution has a significant investment			
in those entities (net of eligible short positions) (negative			
amount)			
56 Regulatory adjustments applied to tier 2 in respect of			
amounts subject to pre-CRR treatment and transitional			
treatments subject to phase out as prescribed in Regulation			
(EU) No 575/2013 (i.e. CRR residual amounts)			

56a Residual amounts deducted from Tier 2capital with regard to deduction from Common Equity Tier 1 capital during the transitional period pursuant to article 472 of Regulation (EU) No 575/2013 Of which shortfall	472, 472(3)(a), 472 (4), 472 (6), 472 (8) (a), 472 (9), 472 (10) (a), 472 (11) (a)	
<ul> <li>56b Residual amounts deducted from Tier 2 capital with regard to deduction from Additional Tier 1 capital during the transitional period pursuant to article 475 of Regulation (EU) No 575/2013</li> <li>Of which items to be detailed line by line, e.g. reciprocal cross holdings in at1 instruments, direct holdings of non significant investments in the capital of other financial sector entities, etc</li> </ul>	475, 475 (2) (a), 475 (3), 475 (4) (a)	
56c Amount to be deducted from or added to Tier 2 capital with regard to additional filters and deductions required pre CRR	467, 468, 481	
Of which:possible filter for unrealised losses Of which:possible filter for unrealised gains Of which:	467 468 481	
57 Total regulatory adjustments to Tier 2 (T2) capital 58 Tier 2 (T2) capital 59 Total capital (TC = T1 + T2)	39 483	
59a Risk weighted assets in respect of amounts subject to pre- CRR treatment and transitional treatments subject to phase out as prescribed in Regulation (EU) No 575/2013(i.e. CRR residual amounts)		
Of which:items not deducted from CET1 (Regulation (EU) No 575/2013residual amounts) (items to be detailed line by line, e.g. Deferred tax assets that rely on future profitability net of related tax liablity, indirect holdings of own CET1, etc)	472, 472 (5), 472 (8) (b), 472 (10) (b), 472 (11) (b)	
Of which:items not deducted from AT1 items (Regulation (EU) No 575/2013residual amounts) (items to be detailed line by line, e.g. Reciprocal cross holdings in T2 instruments, direct holdings of non- significant investments in the capital of other financial sector entities, etc)	475, 475 (2) (b), 475 (2) (c), 475 (4) (b)	
Items not deducted from T2 items (Regulation (EU) No 575/2013residual amounts) (items to be detailed line by line, e.g. Indirect holdings of own t2 instruments, indirect holdings of non significant investments in the capital of other financial sector entities, indirect holdings of significant investments in the capital of other financial sector entities etc)	477, 477 (2) (b), 477 (2) (c), 477 (4) (b)	

Capita	l ratios and buffers			
61	Common Equity Tier 1 (as a percentage of risk exposure	19.8%	92 (2) (a), 465	
	amount)			
62	2 Tier 1 (as a percentage of risk exposure amount)	19.8%	92 (2) (b), 465	
63	3 Total capital (as a percentage of risk exposure amount)	21.5%	92 (2) (c)	
64	Institution specific buffer requirement (CET1	7.5%	CRD 128, 129, 130	
	requirement in accordance with article 92 (1) (a) plus			
	capital conservation and countercyclical buffer			
	requirements, plus systemic risk buffer, plus the			
	systemically important institution buffer (G-SII or O-SII			
	buffer), expressed as a percentage of risk exposure			
	amount)	<b>a a</b> <i>a b b b b b b b b b b</i>		
	5 of which: capital conservation buffer requirement	2.5%		
	6 of which: countercyclical buffer requirement	2.0%		
	7 of which: systemic risk buffer requirement	3.0%	CDD 101	
678	a of which: Global Systemically Important Institution (G-SII)		CRD 131	
	or Other Systemically Important Institution (O-SII) buffer			
68	3 Common Equity Tier 1 available to meet buffers (as a	13.5%	CRD 128	
	percentage of risk exposure amount)			
69	P [non relevant in EU regulation]	NA		
	) [non relevant in EU regulation]	NA		
	[ [non relevant in EU regulation]	NA		
Amour	nts below the thresholds for deduction (before risk weighting)			
72	2 Direct and indirect holdings of the capital of financial	0	36 (1) (h), 45, 46, 472 (10)	
	sector entities where the institution does not have a		56 (c), 59, 60, 475 (4)	
	significant investment in those entities (amount below 10%		66 (c), 69, 70, 477 (4)	
	threshold and net of eligible short positions)			
73	3 Direct and indirect holdings by the institution of the CET 1	3	6 (1) (i), 45, 48, 470, 472 (11)	
	instruments of financial sector entities where the	_		
	institution has a significant investment in those entities			
	(amount below 10% threshold and net of eligible short			
	positions)			
74	4 Empty Set in the EU			
	5 Deferred tax assets arising from temporary differences	3	36 (1) (c), 38, 48, 470, 472 (5)	
	(amount below 10% threshold, net of related tax liability			
	where the conditions in Article 38 (3) are met)			

Applicable caps on the inclusion of provisions in Tier 2		
76 Credit risk adjustments included in T2 in respect of		62
exposures subject to standardized approach (prior to the		
application of the cap)		
77 Cap on inclusion of credit risk adjustments in T2 under		62
standardised approach		
78 Credit risk adjustments included in T2 in respect of		62
exposures subject to internal ratings-based approach (prior		
to the application of the cap)		
79 Cap for inclusion of credit risk adjustments in T2 under	6	62
internal ratings-based approach		

## Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)

80 Current cap on CET1 instruments subject to phase out arrangements	484 (3), 486 (2) & (5)
81 Amount excluded from CET1 due to cap (excess over cap	484 (3), 486 (2) & (5)
after redemptions and maturities) 82 Current cap on AT1 instruments subject to phase out	484 (4), 486 (3) & (5)
arrangements 83 Amount excluded from AT1 due to cap (excess over cap	484 (4), 486 (3) & (5)
after redemptions and maturities) 84 Current cap on T2 instruments subject to phase out	484 (5), 486 (4) & (5)
arrangements	
85 Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	484 (5), 486 (4) & (5)

## Table E3 Countercyclical capital buffer

	exposi	ures	Trading book	exposures	Own funds requirement				
EURm	SA <sup>1)</sup>	IRB <sup>2)</sup> approach	SA <sup>1)</sup>	Internal models approach	General credit exposures	Trading book Securitisatio exposures n exposures	Total	Own funds requirement weight (%)	Counter- cyclical buffer rate (%)
Countries with existing CC	yB rate								
Norway	1,391	1,348			155		155	97.7	2.0
Sweden	15	0			1		1	0.6	2.0
Sub-total	1,406	1,348			156		156	98.3	
Countries with own funds r	equirem	ents weigh	t 1% or abov	ve and no e	xisting CCy	'B rate			
Denmark	0	31			2		2	1.0	
Sub-total	0	31			2		2	1.0	
Countries with own funds r	equirem	ent below	1% and no e	xisting CC	yB rate				
Sub-total	0	21			1		1	0.7	
Total	1,406	1,400			159		159	100.0	2.0%

1) Standardised approach

2) Internal ratings based

## Leverage ratio disclosure templates

Table E4.1 LRSum: Summary reconciliation of accounting assets and leverage ratio exposures	
· · · · · · · · · · · · · · · · · · ·	Applicable
EURm	Amounts
1 Total assets as per published financial statements	2,809
2 Adjustment for entities which are consolidated for accounting purposes but are outside the scope	
of regulatory consolidation	
3 (Adjustment for fiduciary assets recognised on the balance sheet pursuant to the applicable	
accounting framework but excluded from the leverage ratio exposure measure in accordance	
with Article 429(13) of Regulation (EU) No 575/2013 "CRR")	
4 Adjustments for derivative financial instruments	
5 Adjustments for securities financing transactions "SFTs"	
6 Adjustment for off-balance sheet items (ie conversion to credit equivalent amounts of off-balance	77
sheet exposures)	
EU-6a (Adjustment for intragroup exposures excluded from the leverage ratio exposure measure in	
accordance with Article 429 (7) of Regulation (EU) No 575/2013)	
EU-6b (Adjustment for exposures excluded from the leverage ratio exposure measure in accordance	
with Article 429 (14) of Regulation (EU) No 575/2013)	
7 Other adjustments	-10
8 Total leverage ratio exposure	2,876

## Table E4.2 LRCom: Leverage ratio common disclosure

	leverage ratio
EURm	exposures
On-balance sheet exposures (excluding derivatives and SFTs)	
1 On-balance sheet items (excluding derivatives, SFTs and fiduciary assets, but including collateral)	2,809
2 (Asset amounts deducted in determining Tier 1 capital)	-10
3 Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)	2,799
Derivative exposures	
4 Replacement cost associated with all derivatives transactions (ie net of eligible cash variation margin)	
5 Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method)	
EU-5a Exposure determined under Original Exposure Method	
6 Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the applicable accounting framework	
7 (Deductions of receivables assets for cash variation margin provided in derivatives transactions)	
8 (Exempted CCP leg of client-cleared trade exposures)	
9 Adjusted effective notional amount of written credit derivatives	
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)	
11 Total derivative exposures (sum of lines 4 to 10)	

CRR

#### Securities financing transaction exposures

12 Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions

13 (Netted amounts of cash payables and cash receivables of gross SFT assets)

14 Counterparty credit risk exposure for SFT assets

EU-14a Derogation for SFTs: Counterparty credit risk exposure in accordance with Article 429b (4) and

222 of Regulation (EU) No 575/2013

15 Agent transaction exposures

EU-15a (Exempted CCP leg of client-cleared SFT exposure)

#### 16 Total securities financing transaction exposures (sum of lines 12 to 15a)

#### Other off-balance sheet exposures

17 Off-balance sheet exposures at gross notional amount	78
18 (Adjustments for conversion to credit equivalent amounts)	-1
19 Other off-balance sheet exposures (sum of lines 17 to 18)	77

### Exempted exposures in accordance with CRR Article 429 (7) and (14) (on and off balance sheet)

- EU-19a (Exemption of intragroup exposures (solo basis) in accordance with Article 429(7) of Regulation (EU) No 575/2013 (on and off balance sheet))
- EU-19b (Exposures exempted in accordance with Article 429 (14) of Regulation (EU) No 575/2013 (on and off balance sheet))

#### Capital and total exposures

20 Tier 1 capital	444
21 Total leverage ratio exposures (sum of lines 3, 11, 16, 19, EU-19a and EU-19b)	2,876
Leverage ratio	
22 Leverage ratio	15.4%
Choice on transitional arrangements and amount of derecognised fiduciary items	

EU-23 Choice on transitional arrangements for the definition of the capital measureTransitionalEU-24 Amount of derecognised fiduciary items in accordance with Article 429(11) of Regulation (EU)Transitional

NO 575/2013

#### Table E4.3 LRSpl: Split-up of on balance sheet exposures (excluding derivatives, SFTs and exempted

	CRR
	leverage
	ratio
	exposures
EU-1 Total on-balance sheet exposures (excluding derivatives, SFTs, and exempted exposures), of	2,809
which:	
EU-2 Trading book exposures	
EU-3 Banking book exposures, of which:	2,809
EU-4 Covered bonds	
EU-5 Exposures treated as sovereigns	3
EU-6 Exposures to regional governments, MDB, international organisations and PSE NOT treated as	15
sovereigns	
EU-7 Institutions	11
EU-8 Secured by mortgages of immovable properties	
EU-9 Retail exposures	1,009
EU-10 Corporate	1,105
EU-11 Exposures in default	31
EU-12 Other exposures (eg equity, securitisations, and other non-credit obligation assets)	635

### Table E4. 4 LRQua: Free format text boxes for disclosure on qualitative items

#### 1 Description of the processes used to manage the risk of excessive leverage

Nordea has policies and processes in place for the identification, management and monitoring of the excessive leverage. The leverage ratio is also part of Nordea's risk appetite framework.

# 2 Description of the factors that had an impact on the leverage Ratio during the period to which the disclosed leverage ratio refers

Q4-Q4

The leverage ratio decreased from 15.5% in Q4 2016 to 15.4% in Q4 2017. The worsened leverage ratio was mainly driven by increased on-balance exposures but was offset by increased Tier 1 capital.

Q3-Q4

The leverage ratio increased from 15.0% in Q3 2017 to 15.4% in Q4 2017. The improved leverage ratio was nainly driven by an increase in Tier 1 capital, somewhat offset by an increase in on-balance exposures.

## Table E5 EU OV1: Overview of REA

		REA		Minimum capital requirements
EURm	31 Dec 2017	30 Sep 2017	31 Dec 2016	31 Dec 2017
Credit risk (excluding CCR)	1,988	2,122	2,100	159
Standardised approach (SA) <sup>1</sup>	1,006	1,022	1,015	80
Foundation IRB (FIRB) approach	983	1,100	1,085	79
Advanced IRB (AIRB) approach				
- of which AIRB				
- of which Retail IRB				
Equity IRB under the simple risk-weight or the IMA				
Counterparty credit risk				
Marked to market <sup>2</sup>				
Original exposure				
Standardised approach				
Internal model method (IMM)				
Financial collateral simple method (for SFTs)				
Exposure amount for contributions to the default fund of a CCP				
CVA				
Settlement risk				
Securitisation exposures in banking book (after the cap)				
IRB supervisory formula approach (SFA)				
Market risk				
Standardised approach (SA)				
IMA				
Large exposures				
Operational risk	158	166	164	13
Standardised Approach	158	166	164	13
Amounts below the thresholds for deduction (subject to 250% risk				
weight)				
Article 3 CRR Buffer			5	
Pillar 1 total	2,147	2,288	2,268	172
Floor adjustment	96	16	7	8
Regulatory total	2,243	2,304	2,276	179

1) Excluding amounts below the thresholds for deduction (subject to 250% risk weight).

2) Excludes exposures to CCPs.

## Table E6 Original exposure by exposure class, 31 December 2017

EURm	Original exposure	Average exposure
IRB exposure classes		
Sovereign	4	8
Institution	10	7
Corporate	1,229	1,258
- of which Advanced		
Retail		
- of which secured by immovable property		
- of which other retail - of which SME		
Other non-credit obligation assets	251	259
Total IRB approach	1,494	1,531
Standardised exposure classes		
Central government and central banks		1
Regional governments and local authorities		3
Institution	1	1
Corporate	2	2
Retail	1,011	1,008
Exposures secured by real estate	-,	1,000
Other <sup>1</sup>	400	396
Total standardised approach	1,415	1,411
Total	2,909	2,942

1) Includes exposures classes Administrative bodies and non-commercial undertakings, Past due items, Other Items and Equity.

## Table E7 Exposure split by exposure class and by geography, 31 December 2017

EURm	Norway	Other	Total
IRB exposure classes			
Sovereign	3		3
Institution	10		10
Corporate	1,157	53	1,210
- of which Advanced			
Retail			
- of which secured by immovable property			
- of which other retail			
- of which SME			
Other non-credit obligation assets	190		190
Total IRB approach	1,361	53	1,414
Standardised exposure classes			
Central governments and central banks			
Regional governments and local authorities			
Institution	1		1
	3	1	4
Corporate	-		
Retail	995	13	1,007
Exposures secured by real estate	202	1	20.4
Other <sup>1</sup>	393	1	394
Total standardised approach	1,392	15	1,406
		(0	0.000
Total exposure	2,753	68	2,820

1) Includes exposures classes Past due items, Other Items and Equity.

## Table E8 Exposure split by industry group and by main exposure class, 31 December 2017

	IRB approach					
				- of which		Other non credit obligation
EURm	Sovereign	Institution	Corporate	SME	Retail	assets
Construction and engineering			197	159		
Consumer durables (cars, appliances,						
etc.)			10	7		
Consumer staples (food, agriculture etc.)			84	29		
Energy (oil, gas, etc.)			4	2		
Health care and pharmaceuticals			7	3		
Industrial capital goods			6	1		
Industrial commercial services			246	107		
IT software, hardware and services			11	3		
Media and leisure			10	6		
Metals and mining materials			74	18		
Other financial institutions		10	3	2		
Other materials (chemical, building						
materials, etc.)			32	19		
Other, public and organisations	3		167	14		190
Paper and forest materials			3	2		
Real estate management and investment			30	15		
Retail trade			136	44		
Shipping and offshore			3	1		
Telecommunication equipment						
Telecommunication operators			5	4		
Transportation			149	73		
Utilities (distribution and production)			31	10		
Total exposure	3	10	1,210	521		190
•						

## Table E9 Exposure secured by collaterals, guarantees and credit derivatives, split by exposure class,31 December 2017

			- of which secured		
			by guarantees and -		
EURm	Original exposure	Exposure	credit derivatives	by collateral	LGD <sup>1</sup>
IRB exposure classes					
Sovereign	4	3		1	41.9%
Institution	10	10		5	42.3%
Corporate	1,229	1,210	17	572	42.6%
- of which Advanced					
Retail					
- of which secured by immovable pro	perty				
- of which other retail					
- of which SME					
Other non-credit obligation assets	251	190	0	48	n.a.
Total IRB approach	1,494	1,414	17	626	42.6%
Standardised exposure classes					
Central government and central banks					
Regional governments and local author	rities				
Institution	1	1			
Corporate	2	4			
Retail	1,011	1,007	2		
Exposures secured by real estate					
Other <sup>2</sup>	400	394	0		
Total standardised approach	1,415	1,406	2		
Total	2,909	2,820	18	626	

1) IRB total average LGD is excluding Other non-credit obligation assets.

2) Includes exposures classes Past due items, Other Items and Equity.

## Table E10 Distribution of collateral

	31 Dec 2017	31 Dec 2016
Financial collateral		
Receivables		
Residential real estate		
Commercial real estate	0.8%	0.8%
Other physical collateral	99.2%	99.2%
Total	100.0%	100.0%

## Table E11 Residual maturity broken down by exposure classes, 31 December 2017

EURm	<1 year	1-3 years	3-5 years	>5 years	Total exposure
IRB exposure classes					
Sovereign	0	2	1	0	3
Institution	0	9	1		10
Corporate	106	265	443	396	1,210
- of which Advanced					
Retail					
- of which secured by immovable property					
- of which other retail					
- of which SME					
Other non-credit obligation assets	56	71	36	27	190
Total IRB approach	162	347	481	424	1,414
Standardised exposure classes					
Central government and central banks					
Regional governments and local authorities					
Institution	1				1
Corporate	0	1	2	1	4
Retail	21	199	311	477	1,007
Exposures secured by real estate					
Other <sup>1</sup>	95	246	52	1	394
Total standardised approach	117	446	364	480	1,406
Total	279	793	845	903	2,820

1) Includes exposures classes Past due items, Other Items and Equity.